**Sean Melchionda UX + UI Designer**

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I’m inspired by the visual and enjoy refining elegant design solutions to pixel perfection! Creative and visually attuned UX and UI designer with experience overseeing all aspects of project management. Skilled at creating simple solutions to complex problems. Keen attention to detail. Broad background bridging technology sales and design lends itself to unique perspective on what is needed to achieve success in the marketplace. Demonstrated ability to develop and operationalize innovative applications and interfaces. Flexible and adeptly prioritizes and multi-tasks to meet all deadlines. Personable and effectively manages professional relationships with all stakeholders.

**AREAS OF EXPERTISE**

UX & UI Design

Prototyping

Product Management

Team Leadership

Relationship Management

Project Management

Lean UX Testing

Custom Salesforce Designs

Quality Assurance

Collaboration

Sketch

Photoshop/Illustrator

Balsamiq

Agile Methodologies

Offshore Development

**PROFESSIONAL EXPERIENCE**

**Autodesk,** San Francisco, CA 2014 - PRESENT

Senior User Experience Designer

* Oversee all aspects of UX design of the AutoDesk BIM360 Schedule web-based Critical Path Management (CPM Scheduling) application.
* Created schematic and design concepts using Balsamic, Sketch, Photoshop and Illustrator and presented design concepts as prototypes using inVision.
* Collaborate with development team to design and implement a UI that leverages design and development standards while delivering optimal user experience.

**Tradecraft**, San Francisco, CA 2014

UX Designer

* Designed employee/participant management user interface for Hint Health Direct Primary Care /Concierge Health Plan Management application.
* Developed methodology for lean UX testing on iPhone.
* Produced and prototyped an enhancement for the STRAVA service to support structured training plans and athlete/coach collaboration.

**Pentaho**, San Francisco, CA 2012 – 2013

Account Executive

* Pentaho is the leading provider of open source Big Data Integration and Big Data Analytics solutions for the enterprise.
* Responsible for the identification and sales of Big Data analytics and Big Data integration solutions for corporate accounts in the Pacific Northwest region.

**Salesforce**, San Francisco, CA 2010 – 2012

Senior Account Executive

* Planned and executed sales strategies, using evangelism, application design and sales methodologies of Social Enterprise Solutions to generate new revenue from commercial corporate accounts
* Designed custom mobile Salesforce solutions for strategic Salesforce accounts.
* Managed a cross-functional team to build custom solutions and present the Social Enterprise vision in Executive Briefing Center (EBC) engagements.

**Leadlander**, San Francisco, CA 2009 – 2010

Director of Corporate Accounts

* Leadlander is the leading provider of Web Analytics specifically designed for Sales Teams.

**Adobe Systems**, San Francisco, CA 2004 – 2009

Senior Account Executive

* Platinum Club in 2006 and 2008

**Citadon**, San Francisco, CA 1999 – 2004

UX Designer & Project Manager

* Planned and executed product release scope, roadmap prioritization and UI design of the flagship capital project management solution, ProjectNet.
* Supervised team of 22 local and remote outsourced development and quality assurance (QA) personnel.
* Reduced costs 75% by outsourcing development and QA work to the oﬀshore team.
* Expanded customer base by 40% by spearheading the translation and localization of the ProjectNet product into Japanese and Chinese.
* Ensured survival of uninterrupted flow of critical bridge funding and maintained loyal customer base by delivering on a quarterly release schedule.

**EDUCATION**

**Cornell University**, Ithaca, NY

Bachelors of Science in Landscape Architecture